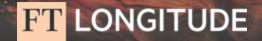
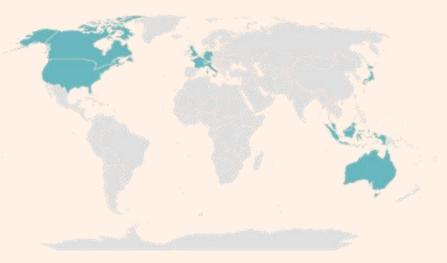
# Investors in Europe and climate change

Wave 7: July 2024



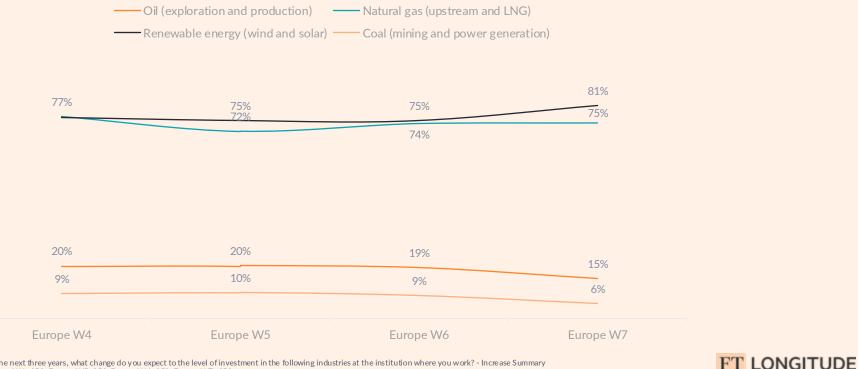
#### **ABOUT THIS RESEARCH**

- FT Longitude surveyed 1,330 institutional investors globally to get their views on the impact of climate change on their investment strategy, including 358 respondents in Europe.
- Research for the current wave, Wave 7, was conducted from 27 June to 31 July 2024.
- Representatives span insurance, asset management, banks, endowments, hedge funds and pension funds.
- Respondents in Europe are equally distributed between France, Germany, Italy, Switzerland and the United Kingdom.
- All respondents hold senior roles and have responsibility for investment decisions in their organisations.
- Survey was conducted using a computer-assisted telephone interviewing (CATI) method



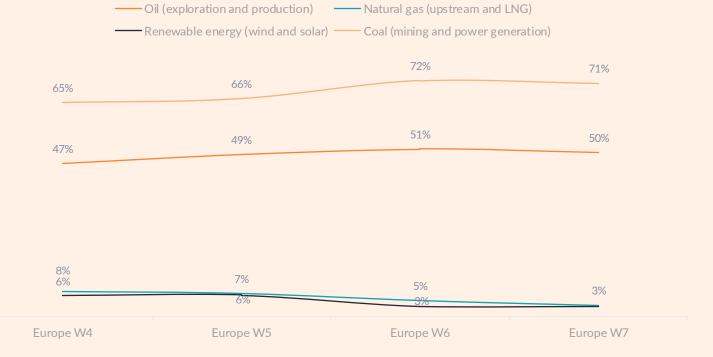


Over the next three years, what change do you expect to the level of investment in the following industries at the institution where you work? - Significant or Slight Increase



Q1: Over the next three years, what change do you expect to the level of investment in the following industries at the institution where you work? - Increase Summary Total: Europe W4=358, Europe W5=358, Europe W6=358, Europe W7=358

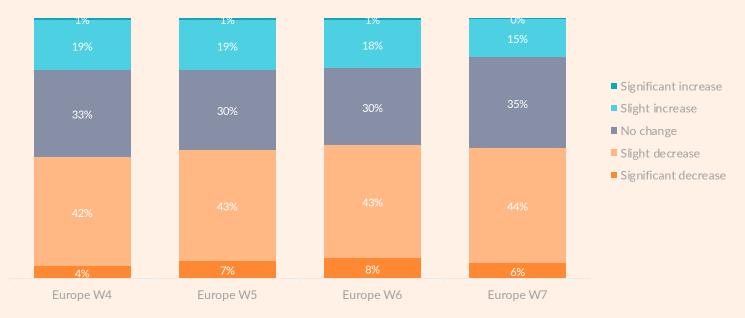
Over the next three years, what change do you expect to the level of investment in the following industries at the institution where you work? - Significant or Slight Decrease



Q1: Over the next three years, what change do you expect to the level of investment in the following industries at the institution where you work? - Decrease Summary Total: Europe W4=358, Europe W6=358, Europe W6=358, Europe W7=358

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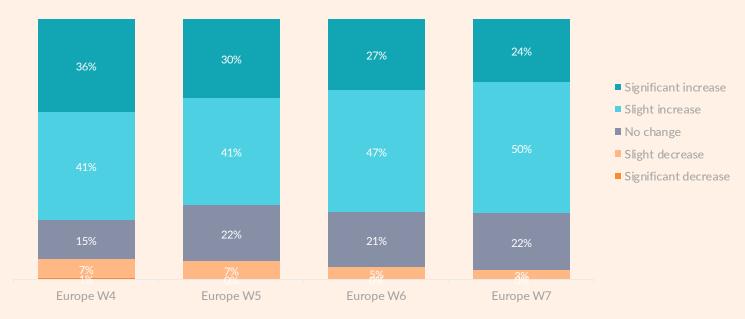
Over the next three years, what change do you expect to the level of investment in the following industries at the institution where you work? - Oil (exploration and production)



Q1: Over the next three years, what change do you expect to the level of investment in the following industries at the institution where you work? - Oil (exploration and production) Total: Europe W4=358, Europe W5=358, Europe W6=358, Europe W7=358



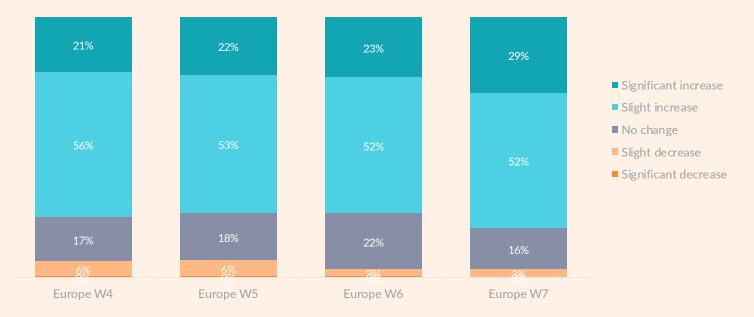
Over the next three years, what change do you expect to the level of investment in the following industries at the institution where you work? - Natural gas (upstream and LNG)



Q1: Over the next three years, what change do you expect to the level of investment in the following industries at the institution where you work? - Natural gas (upstream and LNG) Total: Europe W4=358, Europe W6=358, Europe W6=358, Europe W7=358

### FT LONGITUDE

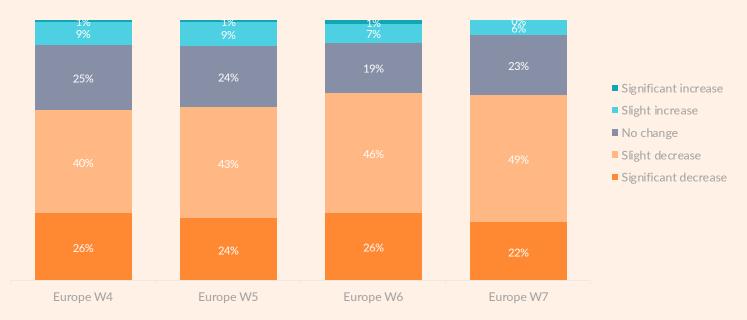
Over the next three years, what change do you expect to the level of investment in the following industries at the institution where you work? - Renewable energy (wind and solar)



Q1: Over the next three years, what change do you expect to the level of investment in the following industries at the institution where you work? - Renewable energy (wind and solar) Total: Europe W4=358, Europe W5=358, Europe W6=358, Europe W7=358



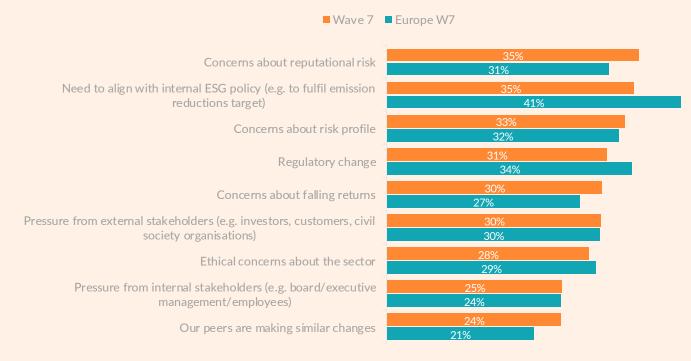
Over the next three years, what change do you expect to the level of investment in the following industries at the institution where you work? - Coal (mining and power generation)



Q1: Over the next three years, what change do you expect to the level of investment in the following industries at the institution where you work? - Coal (mining and power generation) Total: Europe W4=358, Europe W5=358, Europe W6=358, Europe W7=358



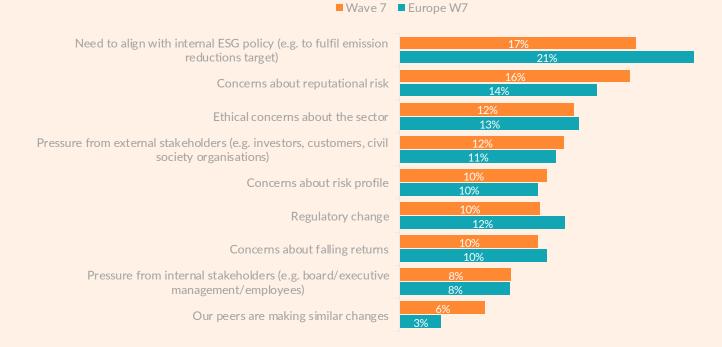
# Why do you expect the institution where you work to decrease its investment in fossil fuels?



Q2a: Why do you expect the institution where you work to decrease its investment in fossil fuels? Total: Wave 7=1154, Europe W7=311



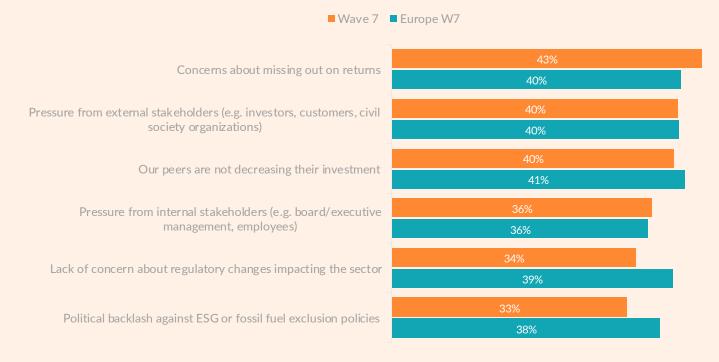
# Out of your previous selection, please select the most important reason for your institution to decrease investment in fossil fuels.



Q2b: Out of your previous selection, please select the most important reason for your institution to decrease investment in fossil fuels. Total: Wave 7=1154, Europe W7=311



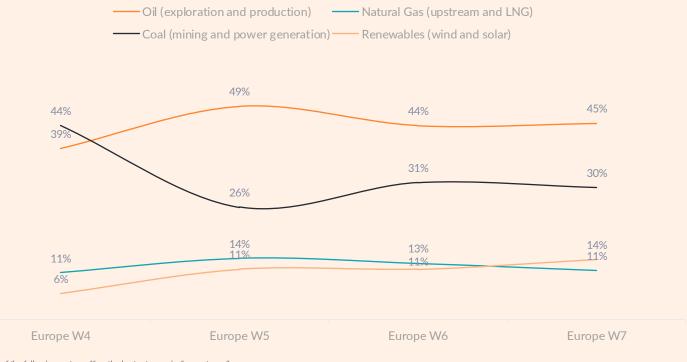
### Why do you expect the institution where you work not to decrease its investment in fossil fuels?



Q2c: Why do you expect the institution where you work not to decrease its investment in fossil fuels? Total: Wave 7=1328, Europe W7=356



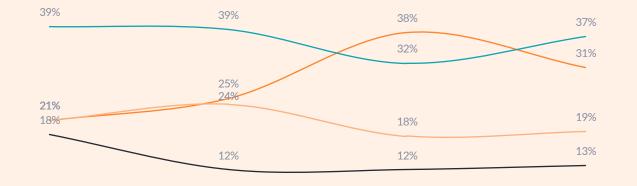
#### Which of the following sectors offers the best returns - in the next year?



Q3: Which of the following sectors offers the best returns - in the next year? Total: Europe W4=358, Europe W5=358, Europe W6=358, Europe W7=358

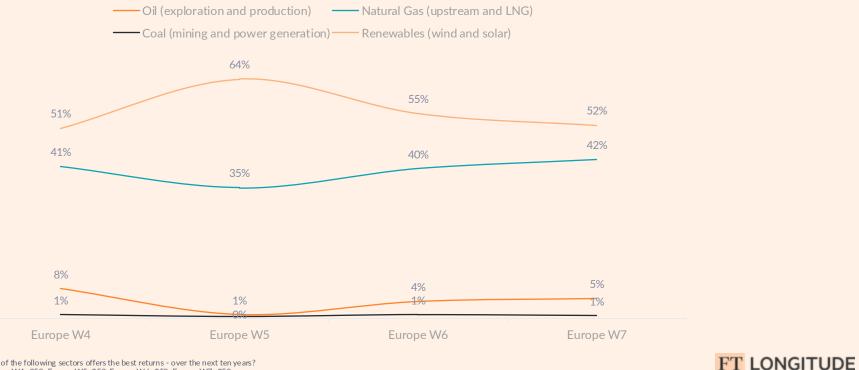
#### Which of the following sectors offers the best returns - over the next five years?





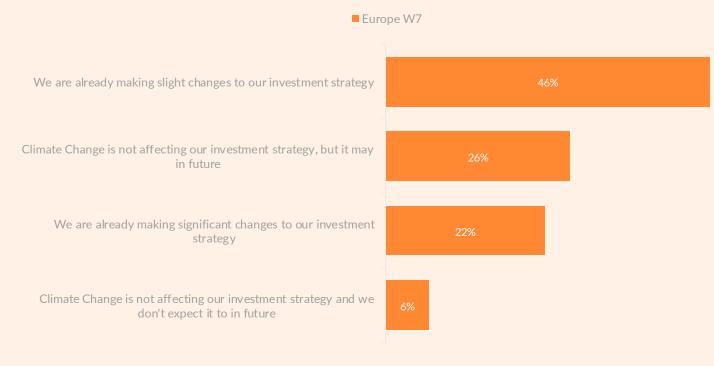


#### Which of the following sectors offers the best returns - over the next ten years?



Q3: Which of the following sectors offers the best returns - over the next ten years? Total: Europe W4=358, Europe W5=358, Europe W6=358, Europe W7=358

# Which of the following statements best describes the impact of climate change on your institution's investment strategy?

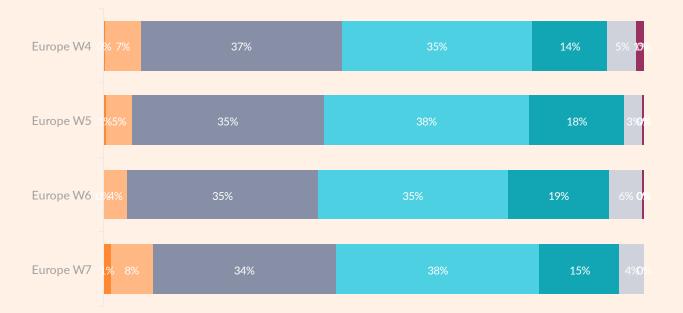


Q4: Which of the following statements best describes the impact of climate change on your institution's investment strategy? Total: Europe W7=358



# By when do you think your institution will have stopped investing in the following industries? - Oil (exploration and production)

■ Before 2025 ■ 2025 to 2030 ■ 2031 to 2035 ■ 2036 to 2040 ■ 2041 to 2045 ■ 2046 to 2050 ■ Beyond 2050 ■ Never

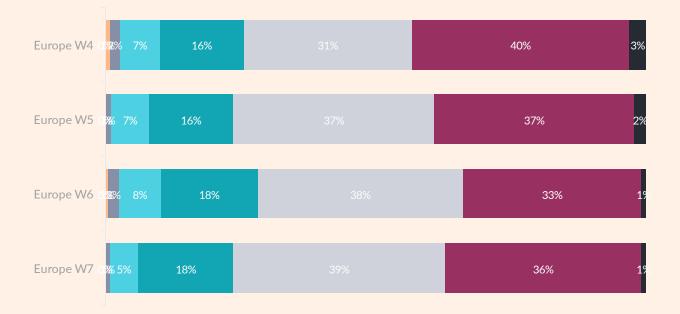


Q5: By when do you think your institution will have stopped investing in the following industries? - Oil (exploration and production) Total: Europe W4=358, Europe W5=358, Europe W6=358, Europe W7=358



# By when do you think your institution will have stopped investing in the following industries? - Natural gas (upstream and LNG)

■ Before 2025 ■ 2025 to 2030 ■ 2031 to 2035 ■ 2036 to 2040 ■ 2041 to 2045 ■ 2046 to 2050 ■ Beyond 2050 ■ Never

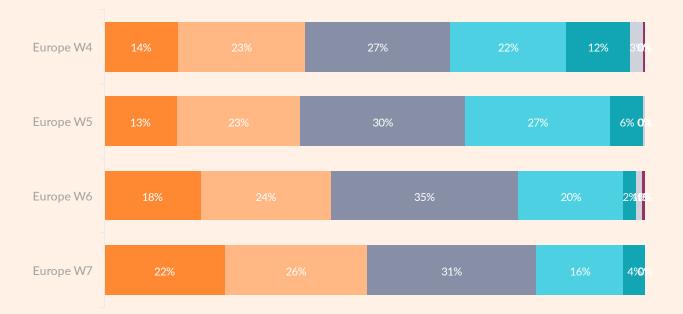


Q5: By when do you think your institution will have stopped investing in the following industries? - Natural gas (upstream and LNG) Total: Europe W4=358, Europe W5=358, Europe W6=358, Europe W7=358



# By when do you think your institution will have stopped investing in the following industries? - Coal (mining and power generation)

■ Before 2025 ■ 2025 to 2030 ■ 2031 to 2035 ■ 2036 to 2040 ■ 2041 to 2045 ■ 2046 to 2050 ■ Beyond 2050 ■ Never



Q5: By when do you think your institution will have stopped investing in the following industries? - Coal (mining and power generation) Total: Europe W4=358, Europe W5=358, Europe W6=358, Europe W7=358



In the past year, have you been directly involved in incorporating climaterelated risks into your institution's investment decisions?

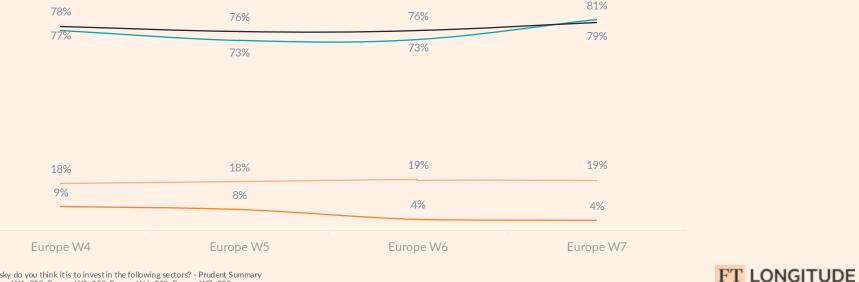


Q7b: In the past year, have you been directly involved in incorporating climate-related risks into your institution s investment decisions? Total: Europe W7=358

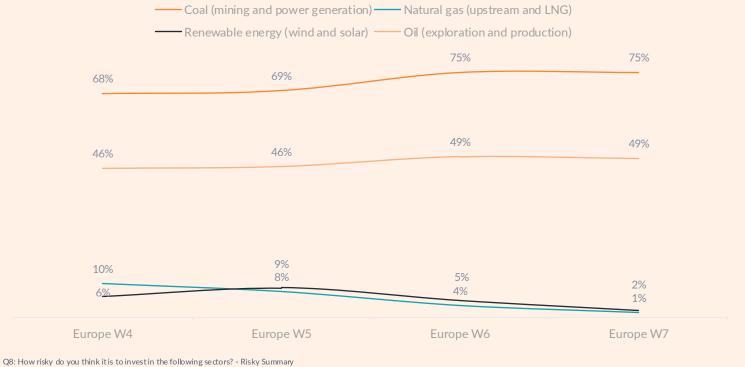


#### How risky do you think it is to invest in the following sectors? - Very or Quite Prudent





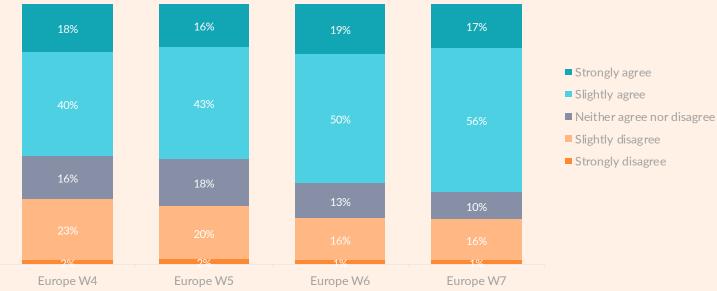
#### How risky do you think it is to invest in the following sectors? - Very or Quite Risky



Total: Europe W4=358, Europe W5=358, Europe W5=358, Europe W7=358

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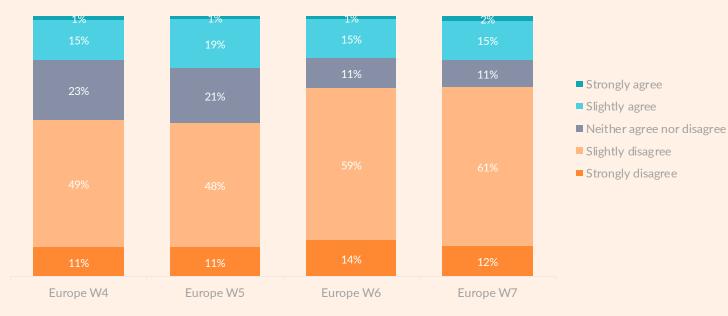
### The harm to my institution's reputation from investing in the coal sector outweighs the financial benefits



Q9: Please indicate whether you agree with the following statements. - The harm to my institution's reputation from investing in the coal sector outweighs the financial benefits Total: Europe W4=358, Europe W5=358, Europe W6=358, Europe W7=358

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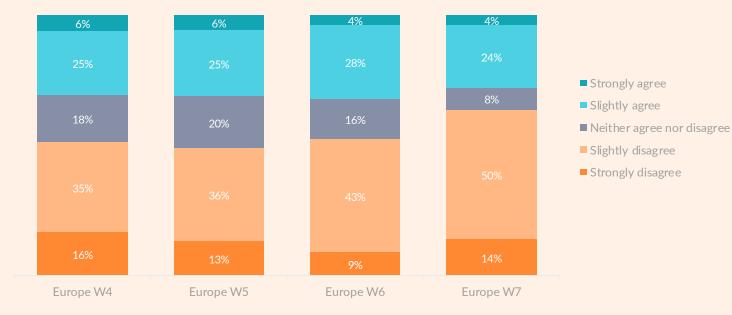
The harm to my institution's reputation from investing in the natural gas sector outweighs the financial benefits



Q9: Please indicate whether you agree with the following statements. - The harm to my institution's reputation from investing in the natural gas sector outweighs the financial benefits Total: Europe W4=358, Europe W6=358, Europe W6=358, Europe W7=358



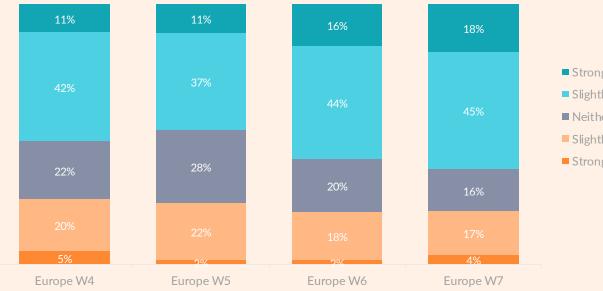
In the past six months, I have noticed more criticism in the media or online of institutions like mine related to climate change



Q9: Please indicate whether you agree with the following statements. - In the past six months, I have noticed more criticism in the media or online of institutions like mine related to climate change Total: Europe W4=358, Europe W6=358, Europe W6=358, Europe W7=358



### Investing in the natural gas sector is a necessary part of the transition away from coal to cleaner energy sources



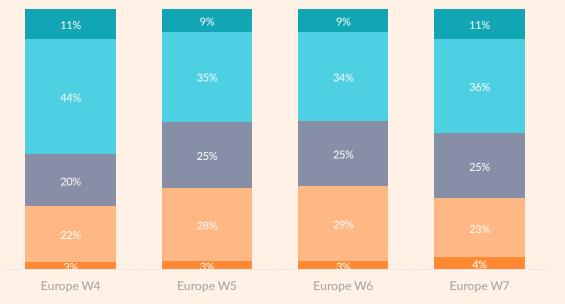


- Slightly disagree
- Strongly disagree

Q9: Please indicate whether you agree with the following statements. - Investing in the natural gas sector is a necessary part of the transition away from coal to deaner energy sources Total: Europe W4=358, Europe W6=358, Europe W6=358, Europe W7=358



### My institution is doing enough to address climate change with its investment decisions





- Neither agree nor disagree
- Slightly disagree
- Strongly disagree

#### Q9: Please indicate whether you agree with the following statements. - My institution is doing enough to address dimate change with its investment decisions Total: Europe W4=358, Europe W6=358, Europe W7=358

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#### The issue of climate change is important to me personally



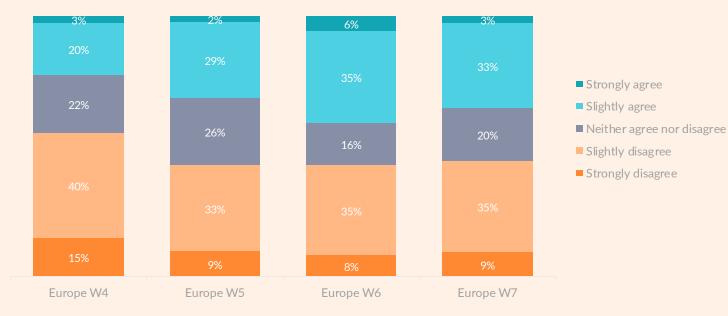


- Slightly disagree
- Strongly disagree

#### Q9: Please indicate whether you agree with the following statements. - The issue of climate change is important to me personally Total: Europe W4=358, Europe W5=358, Europe W6=358, Europe W7=358



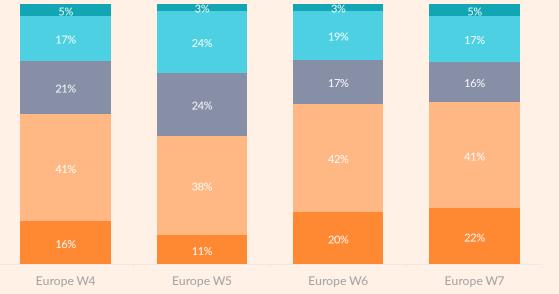
### It is harmful for my institution to speak publicly about actions it is taking to address climate change

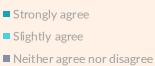


Q9: Please indicate whether you agree with the following statements. - It is harmful for my institution to speak publicly about actions it is taking to address climate change Total: Europe W4=358, Europe W6=358, Europe W6=358, Europe W7=358

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### Demand for natural gas in emerging markets will decrease over the next 10 years



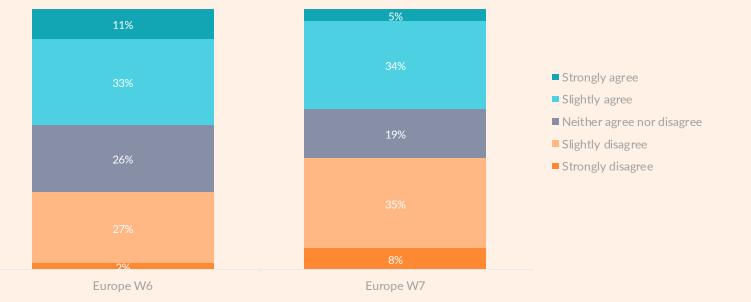


- Slightly disagree
- Strongly disagree

#### Q9: Please indicate whether you agree with the following statements. - Demand for natural gas in emerging markets will decrease over the next 10 years Total: Europe W4=358, Europe W5=358, Europe W6=358, Europe W7=358



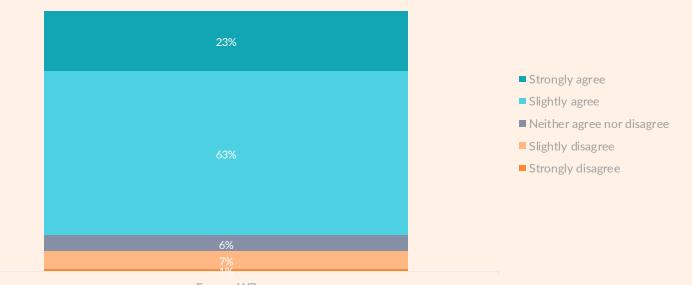
When investing in high-emitting sectors or companies, my institution considers the risk of being sued in relation to these investments



Q9: Please indicate whether you agree with the following statements. - When investing in high-emitting sectors or companies, my institution considers the risk of being sued in relation to these investments Total: Europe W6=358, Europe W7=358



The uncertain future of fossil fuels makes investing in the sector unattractive beyond the next five years

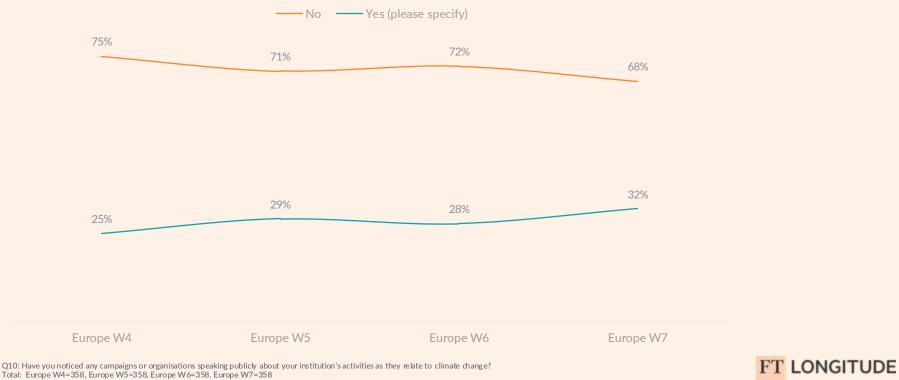




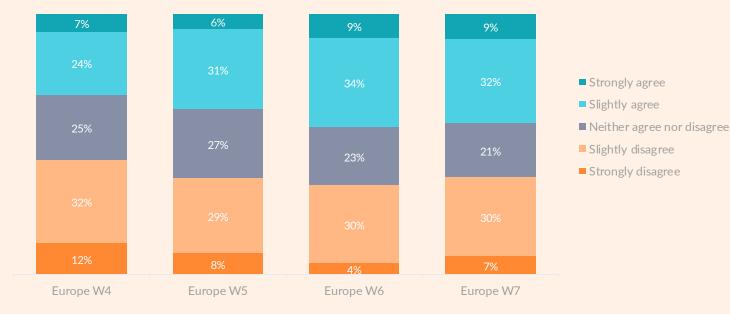
Q9: Please indicate whether you agree with the following statements. - The uncertain future of fossil fuels makes investing in the sector unattractive beyond the next five years Total: Europe W7=358



Have you noticed any campaigns or organisations speaking publicly about your institution's activities as they relate to climate change?



It is likely that financial regulators in my country will introduce new regulations concerning climate change or carbon emissions within the next year

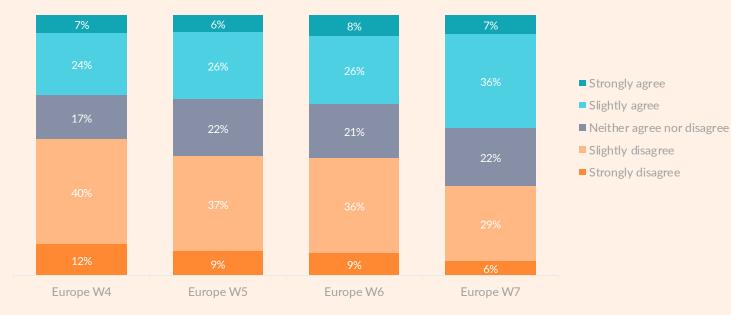


Q11: Please indicate whether you agree with the following statements - It is likely that financial regulators in my country will introduce new regulations concerning climate change or carbon emissions within the next year



Total: Europe W4=358, Europe W5=358, Europe W6=358, Europe W7=358

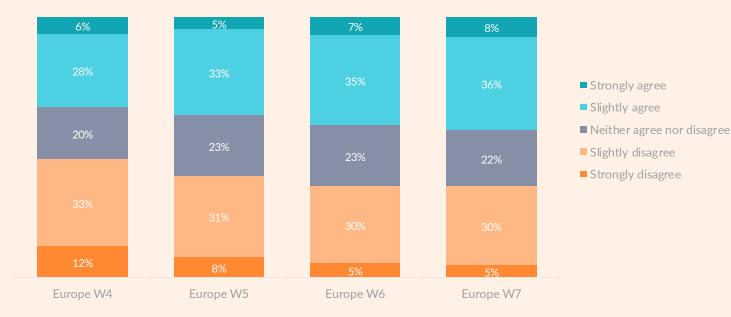
#### I am concerned that climate-related regulations will have a negative impact on my institution and its investments



Q11: Please indicate whether you agree with the following statements - I am concerned that climate-related regulations will have a negative impact on my institution and its investments Total: Europe W4=358, Europe W6=358, Europe W6=358, Europe W7=358

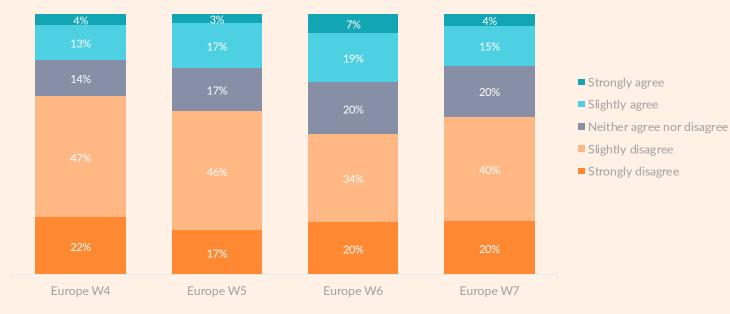


My institution is being asked by our (clients/beneficiaries/stakeholders) how we intend to address climate change or carbon emissions in our investment strategy





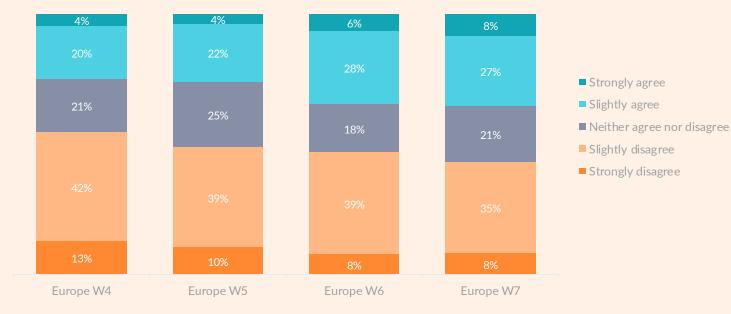
I am opposed to making investment decisions on an environmental, social and governance (ESG) basis



Q11: Please indicate whether you agree with the following statements - I am opposed to making investment decisions on an environmental, social and governance (ESG) basis Total: Europe W4=358, Europe W5=358, Europe W6=358, Europe W7=358

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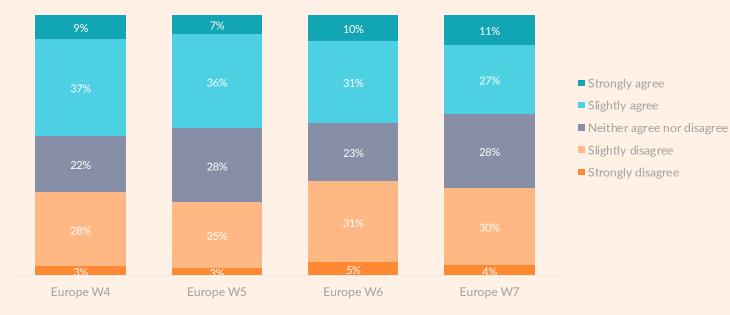
## It is currently too costly for my institution to exclude high-emitting sectors or companies from its investment portfolio



Q11: Please indicate whether you agree with the following statements - It is currently too costly for my institution to exclude high-emitting sectors or companies from its investment portfolio Total: Europe W4=358, Europe W6=358, Europe W6=358



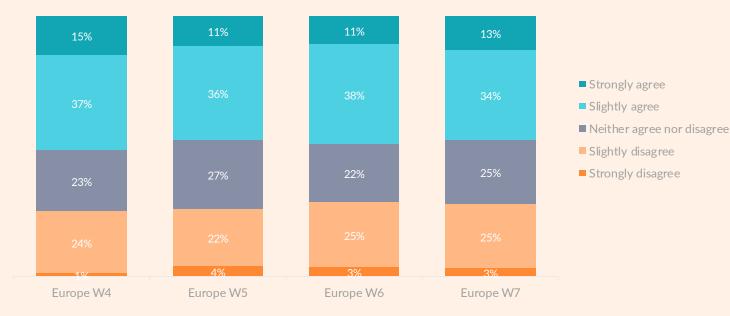
There is enough climate-related data available about companies and assets to factor climate change into investment decisions



Q11: Please indicate whether you agree with the following statements - There is enough climate-related data available about companies and assets to factor climate change into investment decisions Total: Europe W4=358, Europe W5=358, Europe W6=358, Europe W7=358



My institution generally votes in favour of shareholder resolutions that ask companies to disclose more information or take more action related to climate change

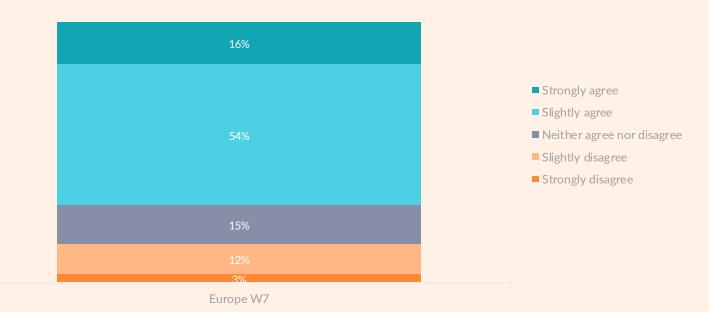


Q11: Please indicate whether you agree with the following statements - My institution generally votes in favour of shareholder resolutions that ask companies to disclose more information or take more action related to climate change



Total: Europe W4=358, Europe W5=358, Europe W6=358, Europe W7=358

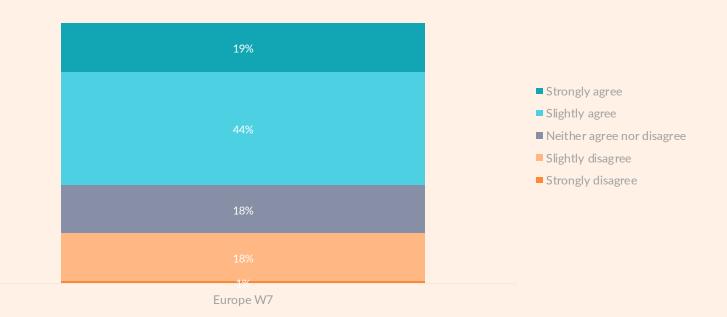
## Integrating climate-related risk into my institution's investment strategies is crucial







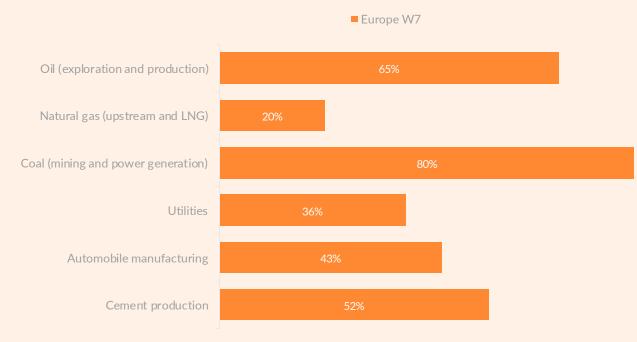
My institution has changed its investment strategy to avoid negative repercussions for taking action on climate change



Q11: Please indicate whether you agree with the following statements - My institution has changed its investment strategy to avoid negative repercussions for taking action on climate change Total: Europe W7=358



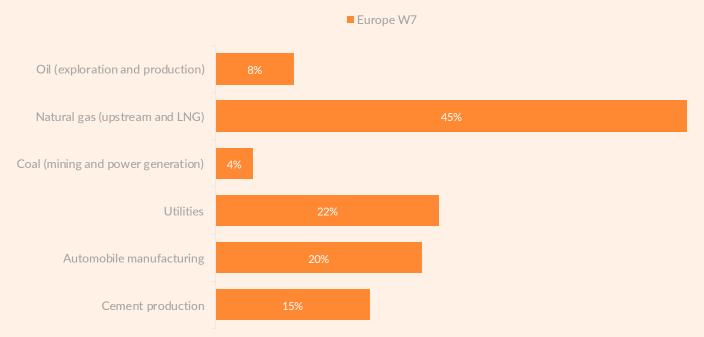
When you are considering investments in the following sectors, to what extent are you concerned about the companies you invest in being sued for reasons related to climate change or their carbon emissions? – Very or Somewhat Concerned



Q14: When you are considering investments in the following sectors, to what extent are you concerned about the companies you invest in being sued for reasons related to climate change or their carbon emissions? - Concerned Summary Total: Europe W7=358



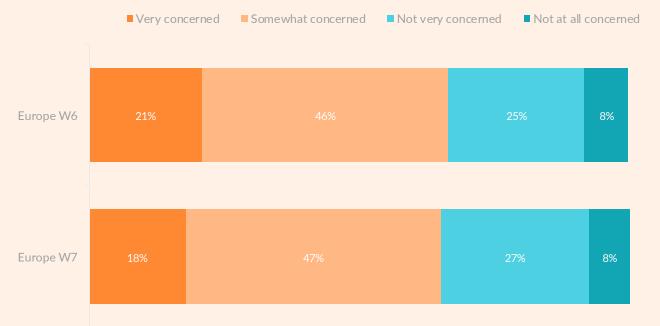
When you are considering investments in the following sectors, to what extent are you concerned about the companies you invest in being sued for reasons related to climate change or their carbon emissions? - Not very or Not at all Concerned



Q14: When you are considering investments in the following sectors, to what extent are you concerned about the companies you invest in being sued for reasons related to climate change or their carbon emissions? - Not concerned Summary Total: Europe W7=358



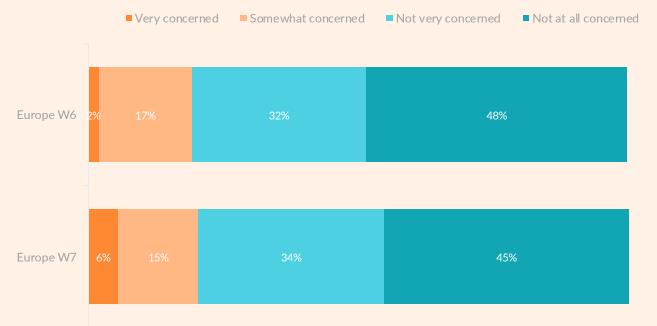
When you are considering investments in the following sectors, to what extent are you concerned about the companies you invest in being sued for reasons related to climate change or their carbon emissions? - Oil (exploration and production)



Q14: When you are considering investments in the following sectors, to what extent are you concerned about the companies you invest in being sued for reasons related to climate change or their carbon emissions? - Oil (exploration and production) Total: Europe W6=358, Europe W7=358



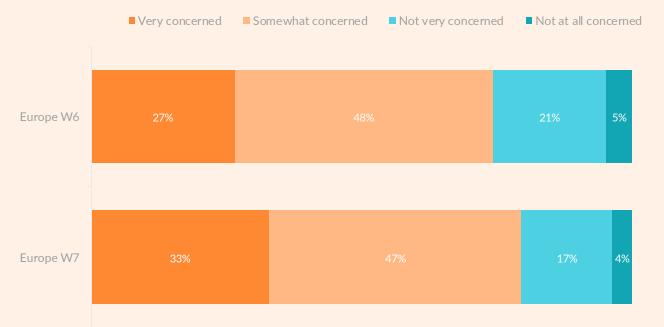
When you are considering investments in the following sectors, to what extent are you concerned about the companies you invest in being sued for reasons related to climate change or their carbon emissions? - Natural gas (upstream and LNG)



Q14: When you are considering investments in the following sectors, to what extent are you concerned about the companies you invest in being sued for reasons related to climate change or their carbon emissions? - Natural gas (upstream and LNG) Total: Europe W6=358, Europe W7=358



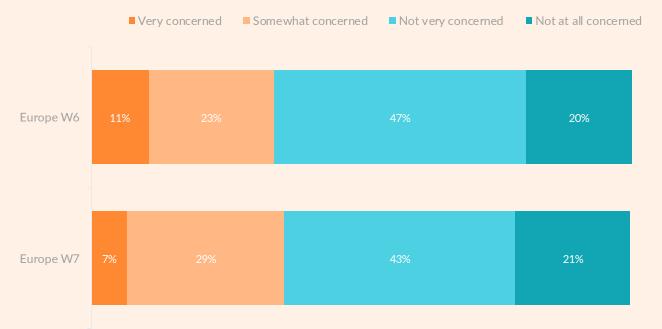
When you are considering investments in the following sectors, to what extent are you concerned about the companies you invest in being sued for reasons related to climate change or their carbon emissions? - Coal (mining and power generation)



Q14: When you are considering investments in the following sectors, to what extent are you concerned about the companies you invest in being sued for reasons related to climate change or their carbon emissions? - Coal (mining and power generation) Total: Europe W6=358, Europe W7=358



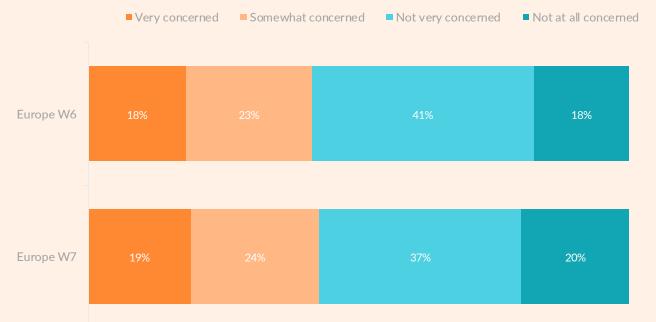
When you are considering investments in the following sectors, to what extent are you concerned about the companies you invest in being sued for reasons related to climate change or their carbon emissions? - Utilities



Q14: When you are considering investments in the following sectors, to what extent are you concerned about the companies you invest in being sued for reasons related to climate change or their carbon emissions? - Utilities



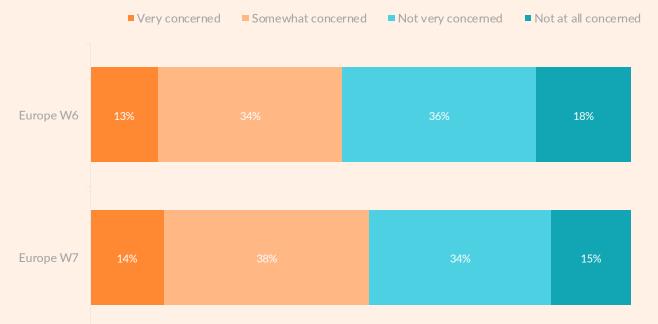
When you are considering investments in the following sectors, to what extent are you concerned about the companies you invest in being sued for reasons related to climate change or their carbon emissions? - Automobile manufacturing



Q14: When you are considering investments in the following sectors, to what extent are you concerned about the companies you invest in being sued for reasons related to climate change or their carbon emissions? - Automobile manufacturing Total: Europe W6=358, Europe W7=358



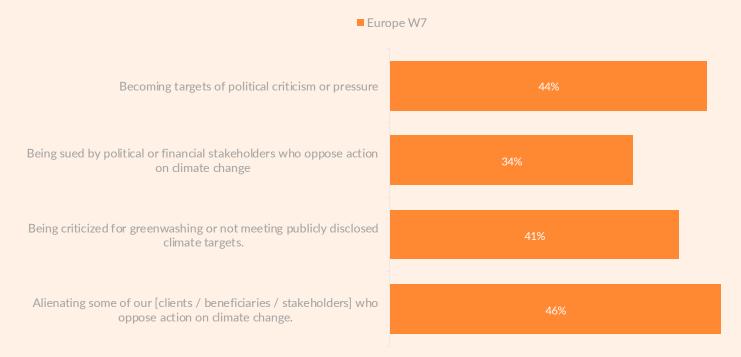
When you are considering investments in the following sectors, to what extent are you concerned about the companies you invest in being sued for reasons related to climate change or their carbon emissions? - Cement production



Q14: When you are considering investments in the following sectors, to what extent are you concerned about the companies you invest in being sued for reasons related to climate change or their carbon emissions? - Cement production Total: Europe W/2=358. Europe W/2=358.



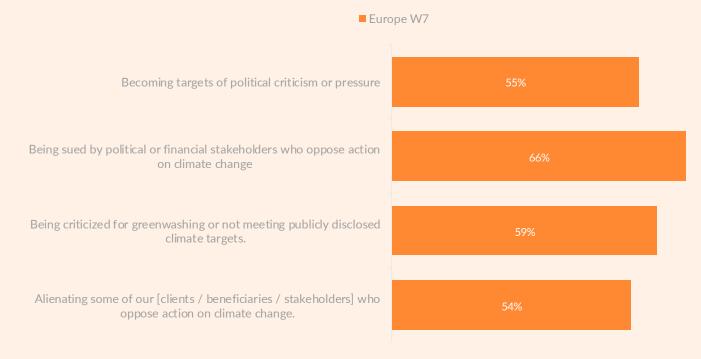
If your institution were to speak publicly about the actions it is taking to address climate change, how concerned would you be about the following? – Very or Somewhat Concerned



Q15: If your institution were to speak publicly about the actions it is taking to address climate change, how concerned would you be about the following? - Concerned Summary Total: Europe W7=358



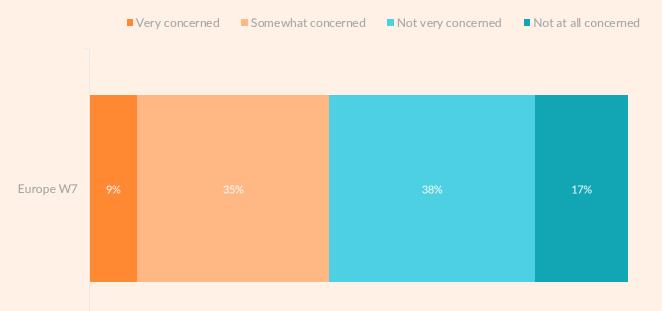
If your institution were to speak publicly about the actions it is taking to address climate change, how concerned would you be about the following? - Not very or Not at all Concerned



Q15: If your institution were to speak publicly about the actions it is taking to address climate change, how concerned would you be about the following? - Not concerned Summary Total: Europe W7=358

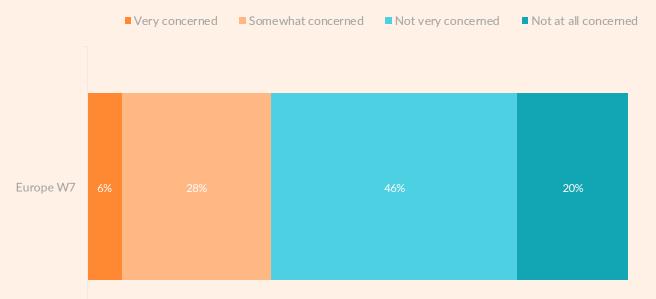


If your institution were to speak publicly about the actions it is taking to address climate change, how concerned would you be about the following? - Becoming targets of political criticism or pressure



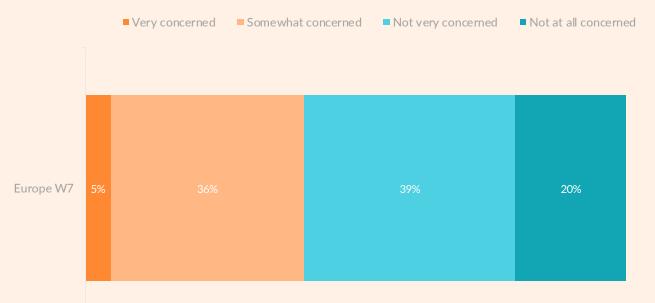


If your institution were to speak publicly about the actions it is taking to address climate change, how concerned would you be about the following? - Being sued by political or financial stakeholders who oppose action on climate change



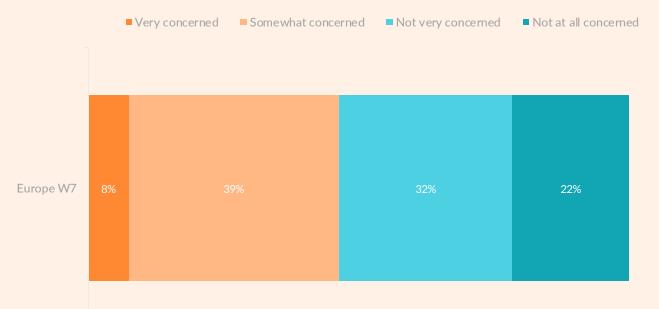


If your institution were to speak publicly about the actions it is taking to address climate change, how concerned would you be about the following? - Being criticized for greenwashing or not meeting publicly disclosed climate targets.





If your institution were to speak publicly about the actions it is taking to address climate change, how concerned would you be about the following? - Alienating some of our [clients / beneficiaries / stakeholders] who oppose action on climate change.

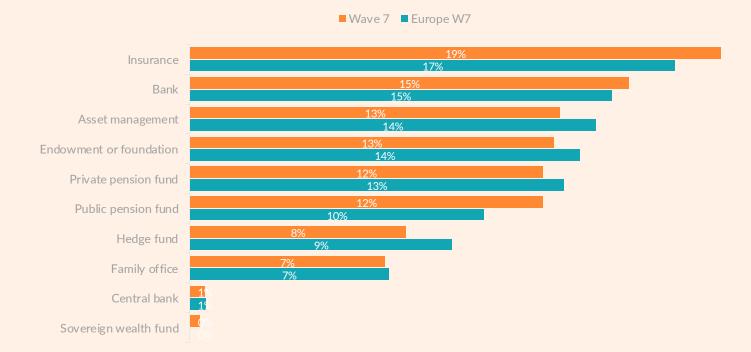




# Demographics

### FT LONGITUDE

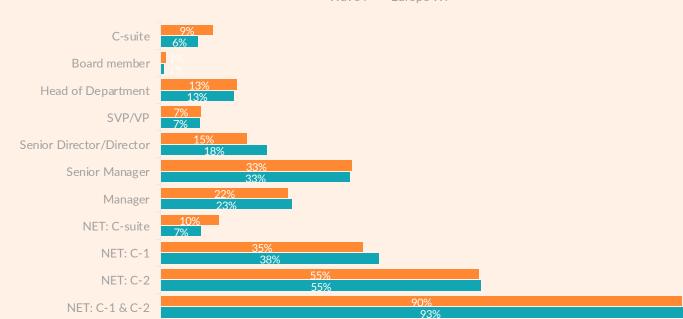
#### Which of the following best describes your organisation's primary industry?



D2b: Which of the following best describes your organisation's primary industry? Total: Wave 7=1330, Europe W7=358



#### What best describes your level of seniority in your organisation?



■ Wave 7 ■ Europe W7

D3a: What best describes your level of seniority in your organisation? Total: Wave 7=1330, Europe W7=358



#### What is your job role?



Wave 7 Europe W7



#### What is the size of your organisation in assets under management?





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